**Needs Drug Therapy TIP**

*Needs Drug Therapy* TIPs trigger a consultation between a pharmacist and a prescriber on behalf of an OutcomesMTM-eligible member to address a potential gap in therapy. *Needs Drug Therapy* TIPs address gaps related to inhaled steroids, ACE-I/ARB/DRI for diabetes, ACE-I for CHF, beta blockers for CAD, SABA and statins for CAD, diabetes or stroke/TIA.

### Claim Documentation for a *Needs Drug Therapy* TIP

<table>
<thead>
<tr>
<th>Required Element</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reason</td>
<td><em>Needs Drug Therapy</em></td>
</tr>
<tr>
<td>Action</td>
<td><em>Prescriber Consultation</em></td>
</tr>
<tr>
<td>Date the outcome was determined</td>
<td>The day the prescriber responded to your recommendation</td>
</tr>
<tr>
<td>New or recommended prescription</td>
<td>The new therapy prescribed for the patient</td>
</tr>
<tr>
<td>Severity level</td>
<td>For TIPs, severity level is preselected. For <em>Needs Drug Therapy</em> - ACE-I/ARB/DRI (Diabetes Treatment), Level 6 - Prevented Hospital Admission is selected because clinical trials show this intervention improves morbidity and mortality.</td>
</tr>
<tr>
<td>Rationale</td>
<td>Include patient-specific details about the steps that were taken to complete the intervention.</td>
</tr>
</tbody>
</table>

**Best Practices**

*When talking with the patient:*

- Discuss the benefits of using the suggested medication.
- Approach this as an "opportunity to improve your drug therapy" rather than a chance to "fix a mistake the prescriber has made."

*When talking with the prescriber:*

- Use the clinical guidelines and supporting evidence provided in the TIP overview.
- Have your recommendation ready, "I talked with the patient about preferred medications, and I’d like to recommend (name of medication) ."
- Keep the patient’s health at the center of the conversation—be prepared to defend your recommendation!
Working through a *Needs Drug Therapy* TIP

**Review TIP**
Is the patient already taking a medication in the referenced medication class?

- Yes  
  - Patient pays cash
  - Patient receives samples
  - Patient is already taking the medication
  
- No  
  - Is one of these statements true for the patient?
    - Patient has tried and failed suggested med
    - Patient does not have the related condition
    - Patient has adverse event/allergy to suggested med
    - Patient is deceased
  
  - Yes  
    - Select Remove-No Intervention Needed
  
  - No  
    - Make recommendation to prescriber
      - Keep recommendation concise and patient-focused
      - Use supporting evidence provided in the TIP

- Patient accepts
  - Discuss options with patient
    - Review benefits of additional therapy
    - Communicate options for additional drug therapy

- Prescriber accepts
  - Submit claim as Patient Refused

- Prescriber refuses
  - Submit claim as Prescriber Refused Recommendation

- Cannot reach prescriber after 3 attempts
  - Submit claim as Unable to Reach Prescriber after 3 Attempts

- Patient refuses
  - Submit claim as Patient Refused

- Cannot reach patient after 3 attempts
  - Submit claim as Unable to Reach Patient after 3 Attempts

**Submit claim**
What service was provided (Action)?
*Prescriber Consultation*

What was the outcome of the service (Result)?
*Initiated Therapy*

**NOTE:** For some plans, a validation fee may be paid for TIPs returned as *No Intervention Needed* if the pharmacist adjudicates the medication, and it appears in the patient’s prescription claims data for the health plan. For these claims, an option to select Adjudicate Medication will appear when a user answers “Yes” to the question, “Is the patient already taking a medication in the referenced medication class?”