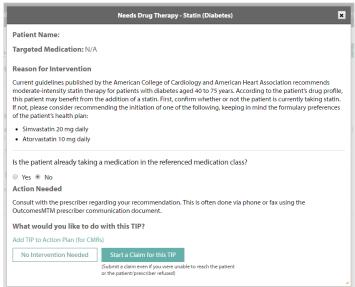# *Needs Drug Therapy* TIP

Needs Drug Therapy TIPs trigger a consultation between a pharmacist and a prescriber on behalf of an OutcomesMTM-eligible member to address a potential gap in therapy. *Needs Drug Therapy* TIPs address gaps related to inhaled steroids, ACE-I/ARB/DRI for diabetes, ACE-I for CHF, beta blockers for CAD, SABA and statins for CAD, diabetes or stroke/TIA.

Claim Documentation for a *Needs Drug Therapy* TIP

Required Element	Description
Reason	*Needs Drug Therapy*
Action	*Prescriber Consultation*
Date the outcome was determined	The day the prescriber responded to your recommendation
New or recommended prescription	The new therapy prescribed for the patient
Severity level	For TIPs, severity level is preselected. For *Needs Drug Therapy - ACE-I/ARB/DRI (Diabetes Treatment), Level 6 -Prevented Hospital Admission* is selected because clinical trials show this intervention improves morbidity and mortality.
Rationale	Include patient-specific details about the steps that were taken to complete the intervention.

Best Practices
When talking with the <u>patient</u>:
- Discuss the benefits of using the suggested medication.
- Approach this as an "opportunity to improve your drug therapy" rather than a chance to "fix a mistake the prescriber has made."

When talking with the <u>prescriber</u>:
- Use the clinical guidelines and supporting evidence provided in the TIP overview.
- Have your recommendation ready, "I talked with the patient about preferred medications, and I'd like to recommend _(name of medication)_."
- Keep the patient's health at the center of the conversation−be prepared to defend your recommendation!

Working through a *Needs Drug Therapy* TIP

Review TIP
Is the patient already taking a medication in the referenced medication class?

Yes →

- Patient pays cash
- Patient receives samples
- Patient is already taking the medication

No ↓

Is one of these statements true for the patient?
- Patient has tried and failed suggested med
- Patient does not have the related condition
- Patient has adverse event/allergy to suggested med
- Patient is deceased

Yes → Select *Remove-No Intervention Needed*

No ↓

Make recommendation to prescriber
- Keep recommendation concise and patient-focused
- Use supporting evidence provided in the TIP

Patient accepts

Prescriber accepts

Discuss options with patient
- Review benefits of additional therapy
- Communicate options for additional drug therapy

Prescriber refuses → Submit claim as *Prescriber Refused Recommendation*

Patient refuses → Submit claim as *Patient Refused*

Cannot reach prescriber after 3 attempts → Submit claim as *Unable to Reach Prescriber after 3 Attempts*

Cannot reach patient after 3 attempts → Submit claim as *Unable to Reach Patient after 3 Attempts*

Patient accepts, prescriber accepts and a change in drug therapy was made ↓

Submit claim
What service was provided (Action)?
Prescriber Consultation

What was the outcome of the service (Result)?
Initiated Therapy

NOTE: For some plans, a validation fee may be paid for TIPs returned as *No Intervention Needed* if the pharmacist adjudicates the medication, and it appears in the patient's prescription claims data for the health plan. For these claims, an option to select Adjudicate Medication will appear when a user answers "Yes" to the question, "Is the patient already taking a medication in the referenced medication class?"